

Executive advice for technology companies

Judgment on technology, customer priorities, and partnerships.
Prepare for consequential decisions and conversations.

TONY ARCADI | PRINCIPAL

Former Chief Information Officer, U.S. Department of the Treasury

Tony brings executive judgment, customer perspective, and a practical ability to communicate across levels of technical expertise. He leads each engagement and draws on other experienced specialists as the work requires.

01 Strategic Technology & Executive Advisory

Examine choices, risks, and tradeoffs in technology strategy, AI adoption, cybersecurity, resilience, and modernization.

Possible output: A decision brief with options, open questions, and recommended next steps.

02 Customer Perspective & Executive Communication

Clarify customer priorities and translate capabilities and executive needs in both directions.

Possible output: A sharper proposition, an executive briefing, and questions for the customer.

03 Ecosystem & Partnership Strategy

Develop potential uses for existing capabilities and explore what complementary partners could contribute.

Possible output: A concept, potential partner roles, and a plan for customer discussion and refinement.

04 Investment & Technology Diligence

Examine technical credibility, operational risk, and the assumptions behind customer adoption.

Possible output: An assessment of key risks, evidence gaps, and issues to investigate.

RETAINED ADVISORY / FOCUSED ASSESSMENTS / TARGETED SUPPORT

Discuss your decision, proposed scope, or vendor-onboarding requirements.

tony@arcadi.net | arcadi.com/how-we-help